



# Build multi-party solutions to accelerate innovation.

A software vendor's guide to adding business value with distributed applications



## It's time to build

As a software vendor, mastering and commercializing digital technologies is a crucial factor in your future success.

By harnessing multi-party technology, you and your customers can embed critical business value and thrive far into the future. This means delivering multi-party solutions that are secure, reduce cost, and increase trust and transparency.

Let's explore key opportunities to get you building.

# 75%

of businesses believe distributed ledger technology holds the key to digital transformation!



## Opportunities for software vendors

### 1. Build digitally native trade and supply chain processes

Seamless data and value exchange is now possible for all actors in the supply chain. Distributed ledger technology brings together all parties involved in documentary trade finance and supply chain finance.

What's the value of a multi-party solution to manufacturing customers?



Preventing spill at source could potentially save billions of dollars



Catching disruptions earlier in the life cycle



Enabling greater agility in supplier and logistics partner onboarding

# \$9.85b

The global blockchain supply chain market is expected to reach \$9.85 billion by 2025.<sup>2</sup>



### 2. Build more efficient capital markets

Overcome the costly inefficiencies of unsynchronized data in capital markets and see transformation from Financial Market Infrastructure through to the sell-side and buy-side.

How can multi-party solutions benefit capital markets?



Efficiency gains resulting in 50% to 80% reduction in costs<sup>3</sup>



A front office focused on revenue-generating activities

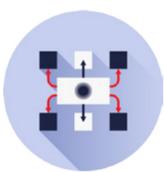


Lower occurrence of trade failures

### 3. Build next-generation digital payment infrastructure

By modernizing legacy payment infrastructure, software vendors will have a transformational impact on the way firms transact with one another.

What opportunity does a multi-party solution present to payment vendors?



Form the foundation of national payment switches



Become the go-to-service provider for national payments innovation



Provide trusted applications to capture key digital currency opportunities

More than half a trillion real-time payment transactions are predicted to be processed over the next five years.<sup>4</sup>



## Build with confidence



R3 is an enterprise software firm that is delivering multi-party technology, services and support to help our customers thrive in a digital-first world.



Developed in collaboration with our ecosystem, our enterprise DLT platform Corda transforms entire industries by digitalizing the processes and systems that firms rely on to connect and transact with each other.

## It's time to build

Learn how building multi-party solutions can help you become indispensable to your customers with our free eGuide.

[Download Now](#)

Start building tomorrow's solutions today and unlock value for you and your customers by visiting [r3.com/time-to-build-solutions-to-accelerate-innovation](https://r3.com/time-to-build-solutions-to-accelerate-innovation)



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2. <https://www.globenewswire.com/news-release/2020/06/03/2043179/0/en/Global-Blockchain-Supply-Chain-Market-Is-Expected-to-Reach-9-85-Billion-by-2025-Says-AMR.html>  
3. R3 customer ROI analysis  
4. <https://www.finextra.com/pressarticle/82008/acj-worldwide-forecasts-exponential-growth-in-real-time-payments>